



Group Buys overview

Q3 2023

July 1 – September 30, 2023

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What are Group Buys?

Vizient Group Buys offer members limited-time opportunities to realize **incremental savings** and **enhanced contract value** on selected products and services from Vizient contracts.

They are a valuable tool to help members **manage supply spend** – with no enrollment or commitment required.

Scale drives value

When member purchase volume is combined through Group Buys, Vizient can negotiate not only price savings but also significant value-added benefits – many of which cannot be locally negotiated.

Multiple paths to value

- Better starting-point price
- Incremental member returns
- Additional nonprice value

Service discounts

Flexible delivery dates

Free shipping

Free installation

Extended warranties

Biomed training

Special financing

Upgrade value

Q3 2023 Group Buy opportunities

Q3 at a glance

Effective dates:	July 1 – September 30, 2023
Number of categories:	45
Number of suppliers:	27
Categories represent:	Diagnostic imaging, capital equipment, construction, medical, food, laboratory,

Category highlights

- Advanced Sterilization products low temp sterilizers
- Arjo bariatric beds
- Belimed cleaning and decontamination
- bioMerieux core biology
- Draeger anesthesia
- Draeger ventilators
- GE patient monitoring
- Getinge steam sterilization
- Stryker endoscopy
- Verathon bladder scanners

Q3 Featured Supplier: Siemens Healthineers

Siemens offers up to 28% off contract pricing in 10 capital and imaging categories during Q3 2023.

- Cardiovascular imaging systems (XR0705)
- C-arms (XR0532)
- Clinical informatics (XR0607)
- CT scanner systems and mobile CT scanners (XR0676)
- General radiography fluoroscopy and urology (XR0722)
- Hemodynamic and electrophysiology monitors (XR0594)
- Mammography equipment (XR0654)
- MRI systems (XR0885)
- Ultrasound systems (XR0926)
- Molecular Imaging (XR0896)

Also available are payment options, service discounts, software upgrades, trade-in allowances, multi-unit discounts, extended warranty and other added value. Refer to the [Group Buys page](#) on vizientinc.com for details. Contact the supplier's national account manager to request a proposal.

Siemens CT committed group buy (XR0676)

Enhanced value on these pre-configured systems

SOMATOM go.Top

- High Capacity (676 lb.), Long Range Table (2,000 mm scan range)
- Fastest 0.33s Rotation
- 75 kW Generator and 128 slice reconstruction
- Extended Neuro Perfusion Coverage
- Metal Artifact Reduction
- Calcium Scoring acquisition
- Inline Recon&GO workflows to automate many basic and advanced reconstruction tasks.
- Tablet-based mobile workflow
- Intelligent user-guidance with myExam Companion

6-Year Total Cost of Ownership Savings - \$280,298

SOMATOM X.cite

- High Capacity (676 lb.), Long Range Table (2,000 mm scan range)
- Fastest 0.30s Rotation
- 105 kW Generator and 128 slices
- 82 cm bore size
- Extended Neuro Perfusion Coverage
- Metal Artifact Reduction
- Inline Recon&GO workflows to automate many basic and advanced reconstruction tasks.
- Tablet-based mobile workflow
- Intelligent user-guidance with myExam Companion

6-Year Total Cost of Ownership Savings - \$431,984

This exclusive offer includes these value adds:

- All CT SW updates included during contract term.
- Keep staff well trained with up to 24 hours of virtual workshops annually *OR* 2 seats at Siemens Innovations Annual User Meeting per year.
- All Preventive Maintenance efforts performed after Principal Coverage Period hours on weekdays
- Consumables coverage included.
- Requires 5-year service contract at Point of Sale (included in package)

Siemens Committed Group Buy Requirements

- **CT configuration minimum must be maintained**
- **All Purchase Orders must be submitted by September 30, 2023.**
- **Member must take delivery September 30, 2024.**
- **Member Group Buy Committed Declaration form required.**

Q3 Featured Supplier: Siemens Healthineers

Siemens offers significant savings off contract pricing in 3 laboratory categories during Q3 2023.

Coagulation (XR0892) up to 34.6% off Contract price on Sysmex Coagulation Instrument

Chemistry & Immunochemistry – Plasma Protein (LB0978) Siemens BNII Plasma Protein Analyzer at no charge with 5-year Siemens Supplies Agreement

Blood Gas (LB0982) up to 15% off contract on RAPIDPoint® 500e Blood Gas System.* 2 years of service

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Q3 Facilities and Construction Group Buys

Savings and value in 3 facilities and construction categories during Q3.

Jeron Nurse Call (CE7674) Tier 4 pricing available to all Members

Mohawk Floor Coverings(CE7409) Save up to 6.52% off Vizient contract price per square yard on Medella Sheet Vinyl

Staples Furniture (CE3385) Save up to 37% off retail price on commonly used office furniture items. Choose from an assortment of chairs, desks, tables, dry erase boards, storage, filing, easels, and bookcases.

Additional Q3 Group Buys

Value highlights include:

Save up to 56% off contract price on **Getinge** T-DOT steam sterilization packages (CE7592)

Save up to 74% off contract price on **ASP** STERRAD 100NX and STERRAD NX systems with trade-in (CE3101)

Belimed offers up to 6.25% off contract price on select products (CE7596)

Save up to 7% off contract price on select **Stryker** endoscopy products (CE7343)

Save up to 5% off current tier on select **GE** CARESCAPE products (CE7633)

- Novaplus®/Triose freight management (SV3043)
- Arjo bariatric beds (CE3351)
- bioMerieux core biology (LB0913)
- Cardinal Health laboratory centrifuges (DL0131)
- Draeger anesthesia machines (CE7151)
- Draeger or lights columns and booms (CE7206)
- Draeger ventilators (CE7292)
- MPIRIK cardiac rhythm management (MS1407)
- Terumo safety needles & syringes (MS7865)
- Verathon bladder scanners (XR0929)

Q3 Food Group Buys

Order up success with savings in **14** food and foodservice categories during Q3.

- Bel Brands Cheese (FX0013)
- Kellogg's Snacks (FD3473)
- Ocean Spray Cranberries (FX0010)
- PepsiCo Snacks Chips (FD3483)
- Sara Lee Cheesecakes (FD3362)
- Smuckers Pantry Food (FD9042)
- Sysco Frozen Breads (FD3571)
- Sysco Dairy – Ice Cream (FD9069)
- US Foods Breads, Dough & Batter (Frozen Bread) (FD3572)
- US Foods Produce (FD9022)
- US Foods Dairy Ice Cream (FD9023)
- US Foods Pantry Food (FD9031)
- US Foods Foodservice Equipment & Supplies (FD91220)
- White Wave Dairy – Milk (FD9041)

Let's work together



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groupbuy@vizientinc.com

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